

# Elasto Proxy Inc.



*Medical Equipment*

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PROXY** INC.  
*The Art of Sealing*



# A Brief History

- 1989 - Elasto Proxy was founded by Doug and Donna Sharpe
- 1990 - First warehouse established in St-Eustache, Quebec
- 1997 - Opened second location in Newmarket, Ontario
- 1998 - Moved to larger facility in Boisbriand, Quebec
- 2006 - Simpsonville, South Carolina location opened
- 2011 - Shanghai Office location opened
- 2012 - Boisbriand head office expanded to new location
- Total of 35,000 square feet

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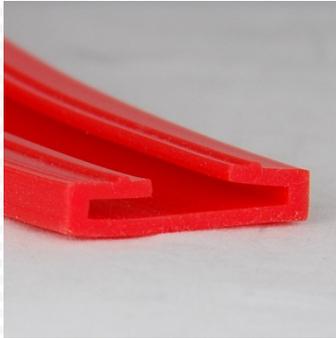
# Adoption of Technologies

- 1994 - Vulcanizing presses
- 1995 - P21 Acclaim
- 1998 - Transfer molding presses
- 2000 - 3M tape lamination
- 2001 - Water-jet machine
- 2002/2004 - Film splice machines
- 2006 - Paint booth / ERP Software
- 2010 - Injection molding press
- 2010/2011 - Improved ERP System

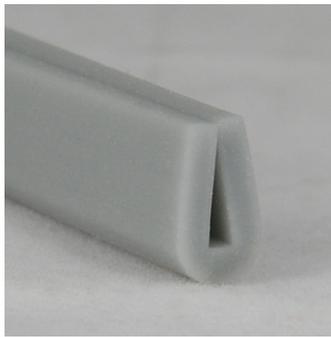
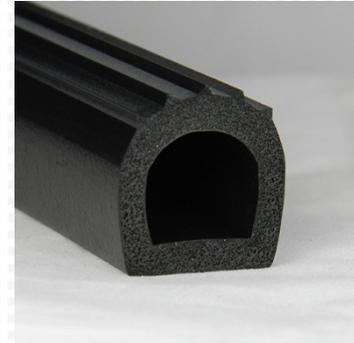
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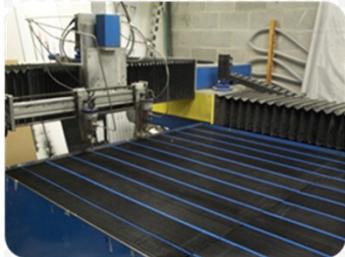
# Manufacturing Capabilities



Elasto Proxy produces a wide variety of high quality custom molded components in all shapes, sizes, quantities and colors.

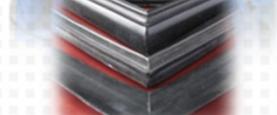


# Custom Fabrication



Water-jet  
Cutting

- No tooling costs
- Cuts wide variety of materials



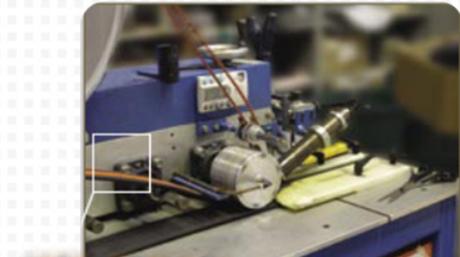
Film Splice  
Welding

- Hi quality of spliced joints
- No metal inserts required



Injection  
Molding

- Gaskets with radius corners
- Flexible and strong corners



Heat Lamination  
3M Foam

- Can apply foam & PSA Tapes
- 3M Tapes in many widths



# Certificates

- **ISO 9001: 2008**
  - Scope: distributor & manufacturer of rubber products
  - ISO Certified Since 2001
- **Controlled Goods Certificate (CGP)**
  - Since 2002
  - Valid through 2015/12/29

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# Application Experience

- UTDC / Bombardier  
1989 - Atlantic Defense Industries  
Molded rubber goods for 10 ton military transport vehicle
- CNR / AMF  
1991 - Montreal Metro Subway  
Molded and extruded products for 390 refurbished metro cars
- Hoplab / Steris  
1994 - Hospital Sterilizing Door Edge Seal  
Extruded and molded products, sensing edge

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# Application Experience

- Bombardier  
1998 - High Speed Train  
Extruded and molded door seals



- Electro Motive Diesel  
2000 - Diesel-Electric Locomotives  
Bonded door gasket used by all sub-assemblers



- General Dynamics Land Systems  
2001 - US Defense Stryker Contract  
Engine compartment and personnel  
compartment components

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# Application Experience

- JCB  
2003 - Construction Equipment  
Filmed splice cab door seals
- Mitsubishi  
2004 - Locomotive Compartment Seal  
Bonded profile gaskets
- Toyota Industrial Equipment Manufacturer  
2006 - Toyota Skid Steers  
Cut length parts for a variety of applications
- Merak Railway Technologies  
2009 - HVAC Equipment  
Chicago Transit Authority Hatch Seals



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# Durable Medical Equipment

As a trusted supplier to the medical equipment industry, Elasto Proxy specializes in the custom fabrication of plastic and rubber parts such as:

- silicone tubing for medical devices and dental equipment
- molded diaphragms for hospital air regulators
- medical gaskets from specialized compounds for x-ray machines.

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# Medical Assist Devices

Elasto Proxy's custom-fabrication capabilities also include plastic and rubber components for patient assist devices. Examples include:

- Rubber seals for handicap-accessible walk-in bathtubs
- Plastic end caps and rubber rollers for steel-frame hospital beds
- Mattress overlays to prevent patient roll-out
- Foam grips for bed grab handles
- Seals for ceiling-mounted patient lifts

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# Project Management Process

- Problem definition from the customer
- Listen to customer objectives and expected results
- Evaluation of the application
- Review situation to develop action plan
- Propose alternatives and solutions
- Manufacturing of the approved solution
- Delivery of the goods
- Review of the customer's satisfaction

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# Innovative Solutions

- Innovation through our application knowledge
- Committed to continuous improvement
- Customer support through the problem resolution process
- Creative technical design & application knowledge

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# How Can We Help You?

- Dedicated sealing solutions provider who listens to your needs
- ISO registered and committed to supplying quality products
- Reliable and trustworthy partner
- Over 20 years of experience in many different industries

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# Strong Business Relationships

*We are always very satisfied with Elasto Proxy's customer service and quick responses to our inquiries. Their quality is next to none, they offer terrific pricing, and their first-rate team is knowledgeable and works well with our design and engineering staff. All of these factors will ensure that we continue to go to Elasto Proxy for our sealing needs.*

- Marke Cabral, Purchaser at MetalCraft Marine

*Over the years, Elasto Proxy has distinguished themselves as a top supplier. Their team contributed to the development of solutions for our challenges many times and their expertise was very much appreciated.*

- Jean-Marc Ferri, Sourcing Manager at Alto Design Inc.

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# Contact Us

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